

## **ABOUT THE CHAIRMAN OF THE CHIEF EXECUTIVE OFFICERS' CLUB OF BOSTON**

A true leader is someone who, with a quiet determination, sets out to make a difference. Fred W. Green, Chairman of the CEO Club of Boston, has spent over four decades doing just that. Green's past reads like an interesting adventure novel. A graduate of the Massachusetts Maritime Academy in the mid '60s, he spent his early days traversing the globe on numerous merchant ships beginning in the Philippines, Vietnam, Korea, Japan, Malaysia and Thailand in the Far East to a number of countries in the Middle East, Africa, Europe and South America as an Engineering Officer in the United States Merchant Marine. After Green's three-year commitment to the United States Navy as a Merchant Marine Officer was fulfilled, he enrolled in graduate school, receiving his MBA from Northeastern University in 1971. From there it was on to the accounting firm of Coopers & Lybrand. It wasn't long before one of his clients, the Abington Mutual Fire Insurance Company, lured him from Coopers and Lybrand to focus exclusively on the property and casualty insurance business. It was at the insurance company that Green fine-tuned his business skills, moving from accountant to Vice President of Finance then to Senior and Executive Vice President.

In 1973, through the Massachusetts Jaycees, he created a seven-week overnight camp in Foxboro, Massachusetts called the Lincoln Hill Camp. This seven week, overnight camp with its staff of 50 people focused on the needs of 42 children with severe behavior problems during the summers from 1974 to 1984. For the first eight years of the camp's existence, Green worked as the volunteer chairman of the camp and the Charitable Trust that oversaw the program. The camp continued as a summer, daytime program for another 15 years. In 1979, he created the Lincoln Hill School for children with severe behavior problems who needed additional assistance during the traditional school year. The school was active for four years until the public school districts were better able to accommodate these students. For his efforts, he received a JCI Senatorship - the highest award given by the Jaycee organization and in 1976, he was named one of four outstanding young leaders in Massachusetts.

In 1980, he earned an advanced insurance degree designation from the American Institute for Chartered Property and Casualty Underwriters. At the age of 38, Green was elected to succeed the insurance company's retiring CEO in 1984, making him the youngest CEO in the company's 125-year history. As CEO of the company, he started a new insurance company and assumed management of a third company, taking them from \$9 million to \$30 million in annual revenue. In 1995, after the companies were merged into separate larger companies, Green felt that this was the time to begin his own venture and started a management consulting company, F. W. Green Associates, offering advice and counsel to CEOs in the Northeast.

In the year 2000, Green, often referred to as a "Leader of Leaders", re-established the Chief Executive Officers' Club of Boston, an organization of which he was a member as CEO of the insurance companies. Recently the CEO Club finished its fifteenth year of operation with over 60 members. The CEO Club provides opportunities for CEOs of businesses, with a minimum of \$2 million in annual revenue, to expand their network of CEO contacts and receive information that could prove critical to their organizations. He has established a Presidential Advisory Council (PAC) made up of the larger companies which he facilitates. The PAC consists of up to twelve CEO Club Members who serve as their own board of advisors.

Green has been elected to the board of directors of over 30 organizations, serving in leadership roles in 18 of them. A partial list of those organizations and his leadership roles include: CEO of the Abington Mutual, Abington Casualty & Patrons Mutual of Rhode Island Insurance Companies, Chairman of the Metro South Chamber of Commerce, Vice Chairman of the Alliance of American Insurers, Chairman of the Brockton Regional Employment Board, Chairman of the Mutual Fire Insurance Association of New England, Chairman of the Massachusetts Jaycees Charitable Trust and Chairman of the Mutual Casualty Underwriters.

For twenty-seven years, he served as the Director of the St. Mark's Church (Foxboro) Altar Servers' Guild. He also served as Junior Warden of St. Mark's Church Vestry and President of the New England Association of Mutual Insurance Accountants. He has been elected a Director of the Old Colony YMCA, the Southeastern Massachusetts Superintendents' Center for Public Leadership, the Summit Insurance Company, Peoples' Savings Bank and Excess Mutual Reinsurance Company.

In addition to the above organizations, Green has been a member of the Massachusetts Department of Education - School/Business Partnership Committee, the Alumni Executive Forum of Northeastern University, the Society of CPCU, the Stonehill College Executive Committee for Development, the Insurance Managers Association of Boston, the Northeastern University MBA/CBA & Massachusetts Maritime Academy Alumni Associations and the Foxboro Committee for METCO. He has also been an Instructor of the Dale Carnegie Course for Human Relations and Public Speaking and has been a Guest Lecturer on the subject of leadership at : Stonehill College (1989-2004), Rensselaer Polytechnic Institute - AFROTC Program, Massachusetts Maritime Academy and along with his Son, Joshua, the Boy Scouts of America National Youth Leadership Training program both in Virginia in 2007 and Germany in 2010. In 2005, he walked 60 miles in support of the Susan G. Komen Breast Cancer Foundation. In 2011, for his work over the years with the Foxboro Lions Club, he was awarded a Melvin Jones Fellowship - the highest award of Lions International. In 2011 and 2012, he ran in the Red Sox 9K "Run to Home Base" event in support of returning veterans with PTSD and TBI. He was the top fundraiser of all participating veterans both years raising over \$23,000.

Fred currently serves on the Board of Directors of the Pond Home and the Community at Pond Meadow in Wrentham and has served as Treasurer for Massachusetts State Representative, Jay Barrows since 2006.

This year, Fred and his Wife, Carol will celebrate 47 years of marriage. They have two married children and one grandchild.